■ Decide path to market strategy (Step 5)

# Wanker Validation

# Regulation support contacts guide

If your technology funded 30% or more by the Vietnamese Government, have you completed a technology valuation with an accredited valuation expert?

### What is this tool?

This tool is a **list of contact details** for key Vietnamese organisations that can provide advice and help you identify a valuation expert for your technology solution commercialisation process.

### What is a 'Technology Valuation'?

An Intellectual Property "valuation" is an independent appraisal of the value of your Intellectual Property assets. It can be a useful tool to help intellectual property owners determine the most economically efficient path to market for their technology solution.

For more information, refer to the section of the Commercialisation PLUS "How to Guide" titled 'What are regulations for IP assets created from Science & Technology projects funded by the state budget?'

## Why use this tool?

Successful commercialisation requires compliance with a range of commercialisation laws and market regulations in Viet Nam. In particular, the Technology Transfer Law in Viet Nam specifies that any technology solution which is funded at 30% or more by the Vietnamese Government must undertake a valuation by an accredited valuation expert.

Use this reference list to help you contact the relevant agency in the Ministry of Science and Technology of Vietnam (MOST) to help you undertake a technology valuation.



Tip

It is important to note, an independent technology valuation by a certified valuer is compulsory for anyone who is undertaking commercialisation for Intellectual Property (IP) that receives more than 30% of its funding from the Vietnamese Government. If you are looking to commercialise a technology solution that does not meet this criterion, then an independent valuation that follows the steps outlined here is recommended as it can help inform your market negotiations.

To access the Regulation support contacts guide go to: https://commercialisationplus.org/resources/tools/5b/

